

**JUPITER WAGONS LIMITED**  
(formerly known as Commercial Engineers & Body Builders Co Limited)  
(CIN No – L28100MP1979PLC049375)

Date – 12 November 2022

To,  
The Corporate Relationship Department,  
**BSE Limited**,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.  
Security Code: **533272**

The Manager, Listing Department,  
**National Stock Exchange of India Limited**,  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (E), Mumbai - 400 051.  
NSE Symbol: **JWL**

Dear Sir/ Madam,

**Sub: Intimation of Analyst / Investor Meeting**

**Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time (“Listing Regulations”) read with SEBI circular dated September 09, 2015, bearing reference no. CIR/ CFD/ CMD/ 4/ 2015 (“Disclosure Circular”).**

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform that the Company will be holding call with Analysts / Investors as under:

DATE OF MEETING	TYPE OF MEETING	MODE
Monday, 14 <sup>th</sup> November 2022 at 05:30 PM (IST)	Analysts / Investors - Q2 & H1 Results – 2022-23	Audio / Conference Call

*Note: Date is subject to changes due to exigencies on the part of investors/company*

Kindly take the same on your record.

Thanking You

**Yours Faithfully**  
**For Jupiter Wagons Limited**  
(formerly Commercial Engineers & Body Builders Co Limited)

**Deepesh** Digitally signed  
by Deepesh Kedia  
Date: 2022.11.12  
19:02:58 +05'30'  
**h Kedia**

**Deepesh Kedia**  
**Company Secretary**



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SYSTEMATIX INSTITUTIONAL EQUITIES

# SYSTEMATIX INSTITUTIONAL EQUITIES

Invites you to participate in  
Q2FY23 Results Conference Call of



**JUPITER**  
ENGINEERING THE FUTURE

## Jupiter Wagons Limited

On Monday, 14<sup>th</sup> November 2022 at 05:30 PM (IST)

*The management will be represented by*

**Mr. Vivek Lohia**  
*Managing Director*

**Mr. Sanjiv Keshri**  
*Chief Financial Officer*

Dial-in-number

Location	Dial Number	Location	Toll Free Number
Primary Number	+91 22 6280 1297	USA	: 1 866 746 2133
		UK	: 0 808 101 1573
Secondary Number	+91 22 7115 8198	Singapore	: 800 101 2045
		Hong Kong	: 800 964 448

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For more information, please contact:

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## Q2 & H1: Financial Year 2022 – 23





## MD's Message



*Commenting on the results, Mr. Vivek Lohia, Managing Director, Jupiter Wagons Limited said, “Our vision to become a Global contributor to fundamental growth engines is well reflected in our strategic business development. We have been focusing on expanding and enhancing our portfolio through various development and entry into the commercial electric vehicle market is a testament to that. We witnessed strong growth in Q2FY23 and have a strong order book with an addition of another Rs. 500 crores orders this quarter. . We have sustained a steady pace in our growth trajectory and foresee a strong path and progress in all avenues of our business.”*

*He further added, “We will focus on the commercial EV business, which is expected to further stabilize and enhance our business growth, we see a huge potential of growth in coming years. It is our endeavor to make our High Speed Brake and EV vertical, one of the key components of the growth journey for Jupiter Wagons Limited.”*



# Global Partnerships



Tatravagonka (CSG Group, Czech Republic and Budamar Logistics, Slovakia) for manufacturing wagons. Tatravagonka is one of the most dominant players in the industry with a European market share of >50%. Over the past century, Tatravagonka has emerged as the leader in the development and production of freight wagons in Europe. Tatravagonka is respected for its unique customised designs. Its large product basket comprises special wagons, bogies and ancillary products.



CAF, based in France is a major player in the passenger mobility sector. They have been a key supplier of Metro Coaches in India, both in Kolkata Metro & Delhi Metro. They have come forward for a Joint Venture partnership with Jupiter Wagons Ltd. with the intention of producing metro coaches in India.



Kovis Proizvodna družba (Slovenia) for manufacturing brake discs of Linke Hofmann Busch coaches. The Kovis Group comprises four companies namely Kovis, which produces brake discs, axle boxes, brake shoe-holders, brake pads and plain bearings for the railway sector, Kovis Livarna produces high-quality castings made of ductile and gray cast iron. Kovis BP undertakes processing and production of high-quality axle boxes for freight wagons. Kovis Transport provides logistical and internal-external transport services. Nearly 96% of the group's revenues are generated from exports to 34 countries including Germany, Poland, Slovakia, the Czech Republic, France, Hungary, Great Britain, Italy and Slovenia as well Asia and the United States.



**Talleres Alegría, s.a.**

Talleres Alegría S.A. (Spain) for manufacturing welded cast manganese steel crossings of highspeed tracks. Talleres Alegría's activities revolve around designing, manufacturing and providing technical assistance pertaining to fixed track equipment for conventional lines, subways, trams and high-speed lines. Furthermore, the company is accredited with the UNE-EN ISO 9001:2000 and UNE-EN ISO 14001 certifications pertaining to quality and environmental management systems



Colway Ferroviaria S.L. (Spain) for manufacturing high-speed passenger coach interiors and modern toilet systems (for general and disabled passengers). Belonging to the Colway Group, Colway Ferroviaria designs, engineers, manufactures, supplies, installs and commissions turnkey railway vehicle interiors. Through the integrated management of modular supplies, based on its indepth sectoral experience, capable personnel and state-of-the-art R&D base, the company has expertly addressed the needs of its clientele primarily comprising private railway players and public administrate bodies.



GreenPower Motor Company began in 2010 with the vision to advance the adoption of EVs by making battery-electric buses and trucks affordable, durable, and easy to deploy. GreenPower offers commercial vehicles for delivery, public transit, schools, vanpools, micro-transit, shuttles, and more. Our battery electric buses can perform almost any route their fossil fuel burning competitors are able to, but with a much quieter and more efficient ride. GreenPower's corporate headquarters is located in Vancouver, Canada. We have a sales and administration office in Rancho Cucamonga, CA; US assembly takes place in Porterville, CA (San Joaquin Valley).



Budamar Logistics provides logistical support to Jupiter. Budamar is a European leader in logistics, freight forwarding and multimodal transport since. The Company has a rich legacy in serving marquee customers with its diversified service portfolio. The Company is one of the major shareholders in Tatravagonka.



LAF-CIM Group (France) for manufacturing centre buffer couplers with balanced draft gears of Linke Hofmann Busch coaches. Les Appareils Ferroviaires is one of the most well-known designers and manufacturers of high-quality, tailor-made railway components such as East-West Unilink couplers and Modalohr drawbars. The company has a presence in 120 countries, having designed and manufactured >80,000 couplers. The company's product portfolio includes automatic couplers, drawbars, traction devices, draft gears, fuse devices and special buffers.



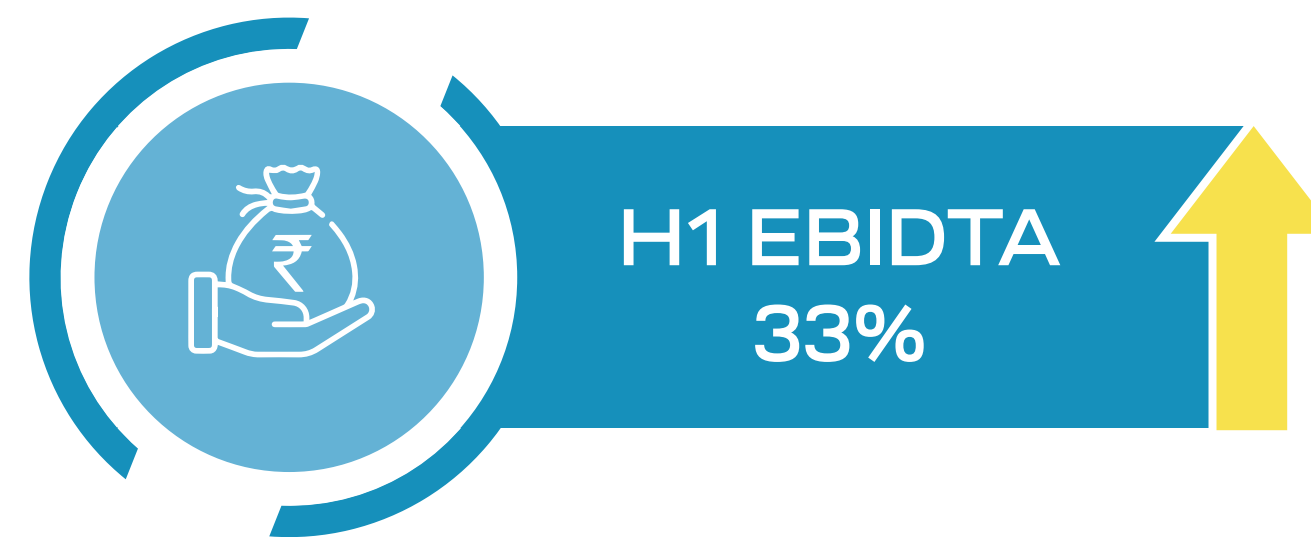
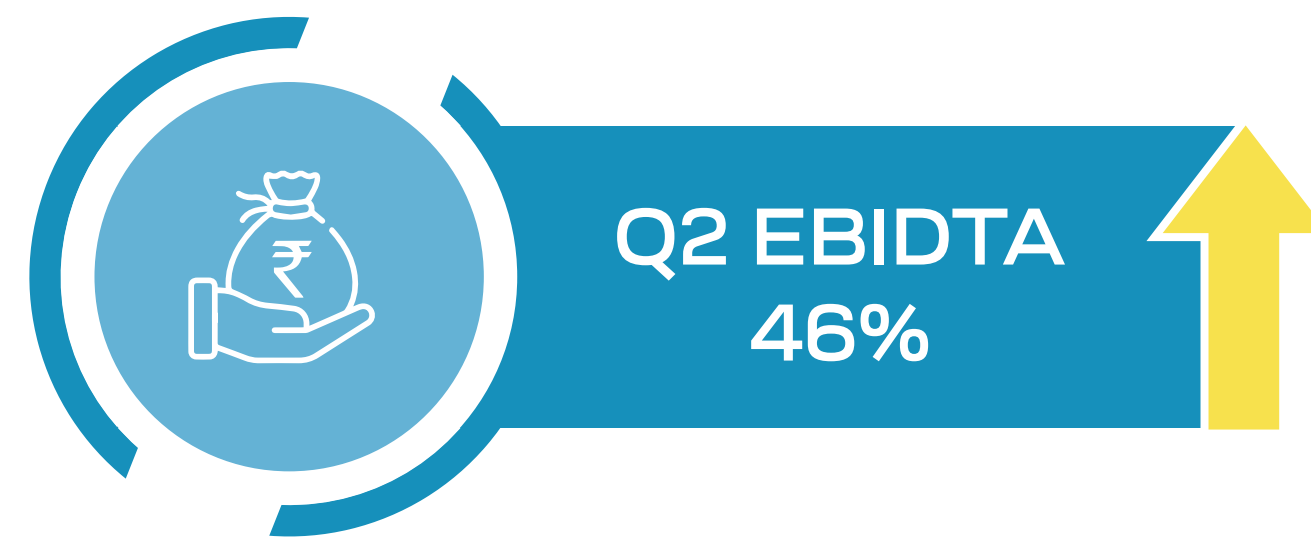
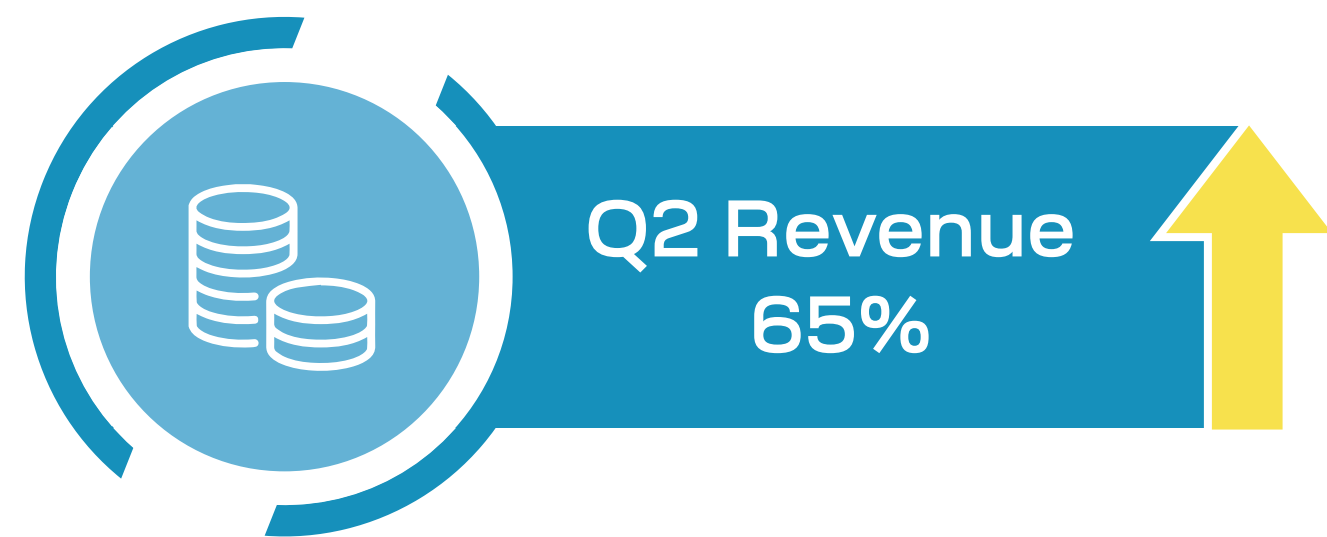
DAKO-CZ (Czech Republic) for manufacturing disc brake systems of Linke Hofmann Busch coaches. Dako's product portfolio includes brake systems and components for freight and passenger vehicles, suburban units, locomotives, metro cars and trams. Dako's devices for pneumatic brake systems, including distributor valves, complementary valves, mechanical and electrical brake valves, brake cylinders and disc brake units, among others, comply with international standards and UIC regulations. Dako's in-house R&D team and modern-day testing laboratory enables the company to respond rapidly and flexibly to changing customer requirements.

# Q2 & H1: Financial Year 2022 – 23



Highest ever revenue, continues with the growth trajectory in EBIDTA and PBT

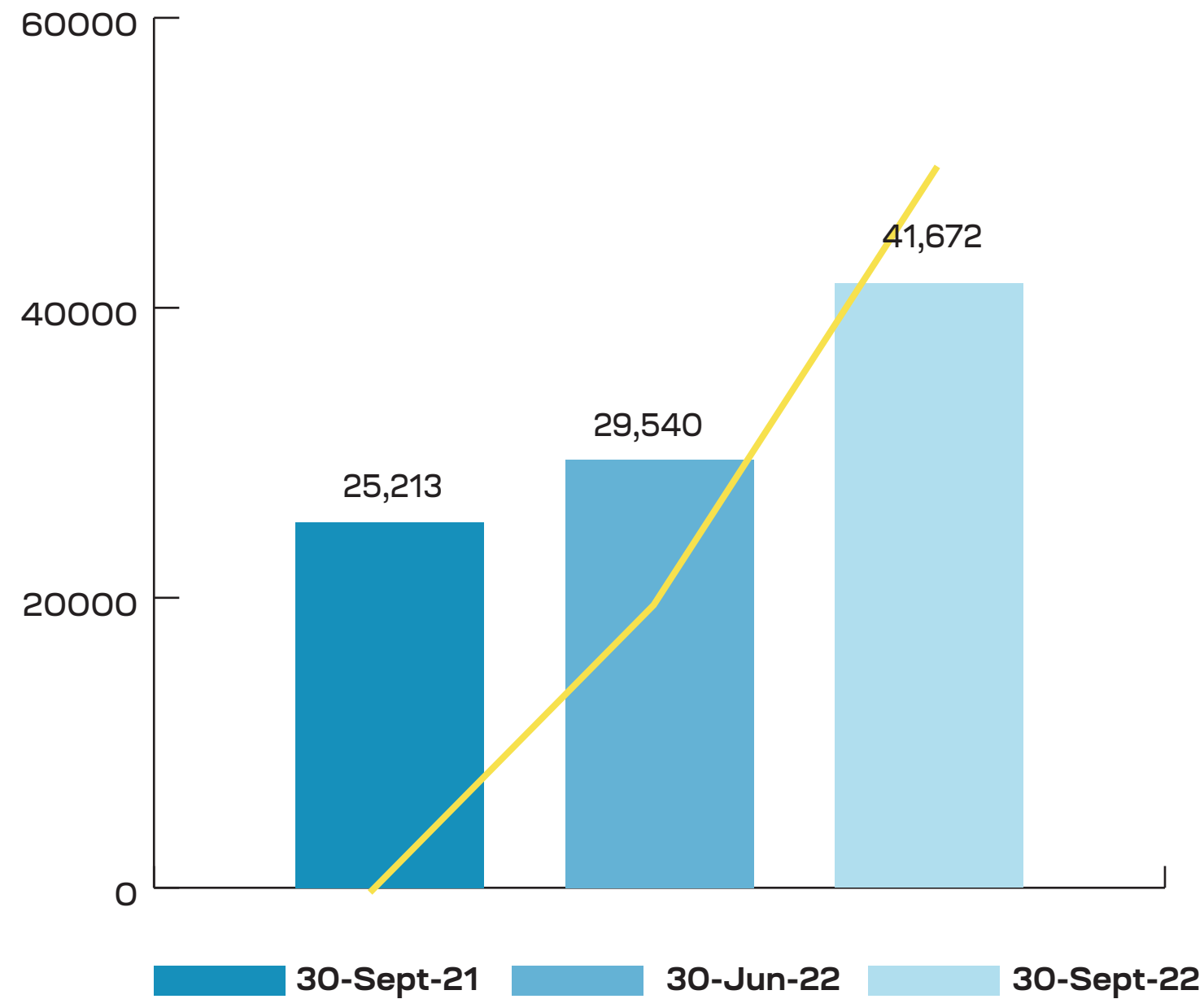
Additional wagon supply order of Rs 514.60 crs; received order for supply of New Product Brake Disc of Rs 5.64 crs from Indian Railways



# Q2: Financial Year 2022 – 23



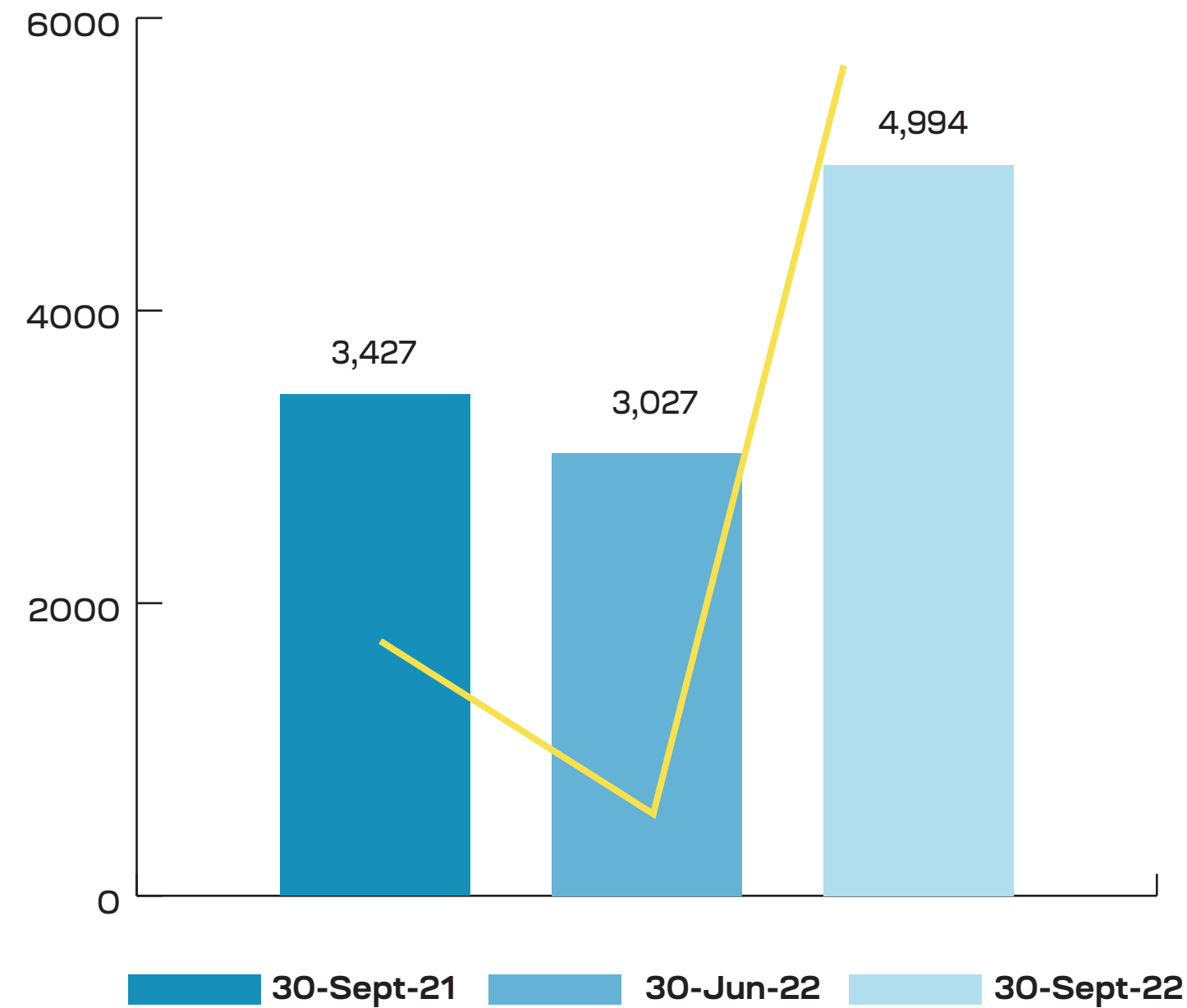
### REVENUE



### Revenue from operation

Q2 revenue Rs.416.72 crores, a growth of Rs. 121 crores is 41% over the previous quarter

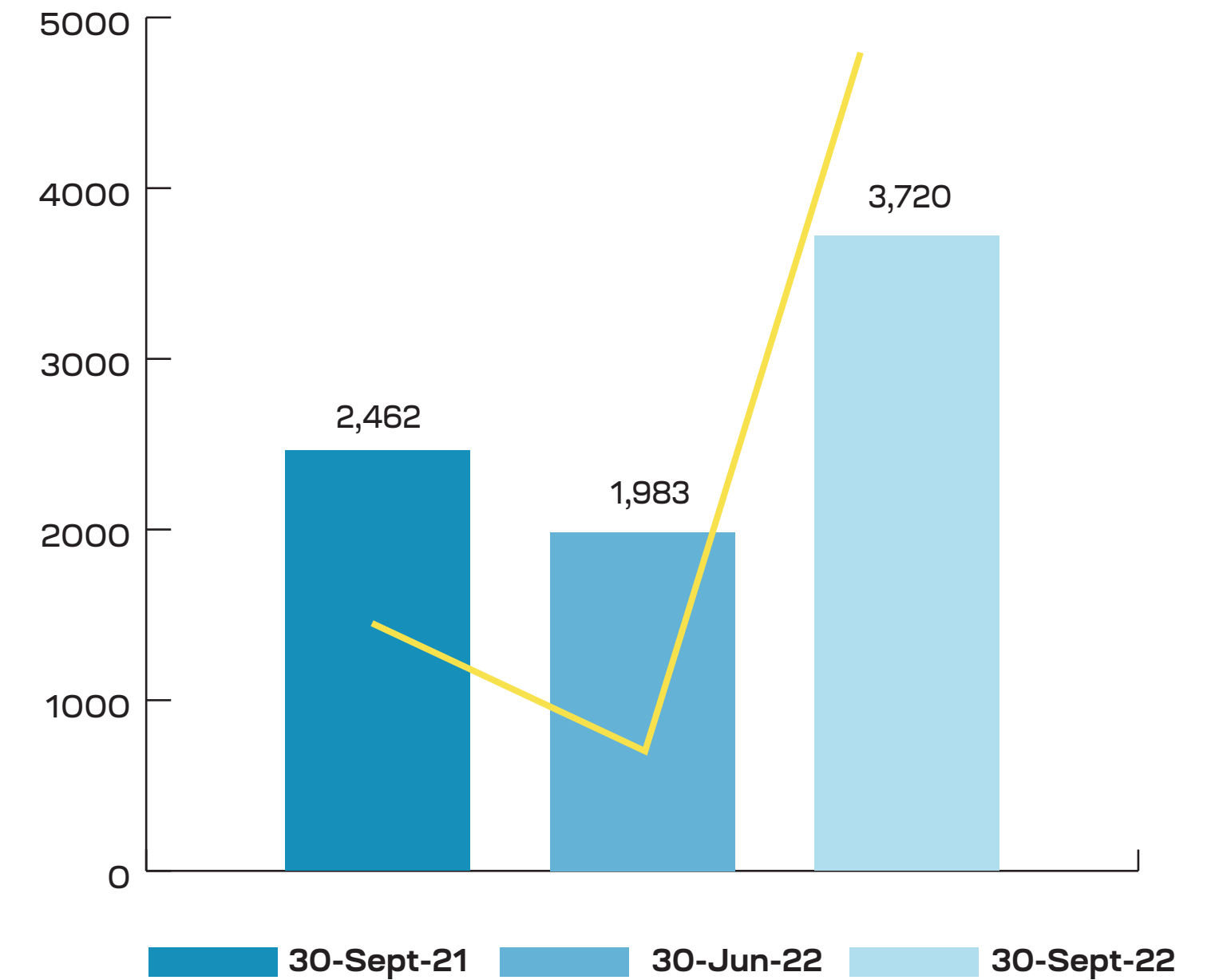
### EBIDTA



### Earnings before interest, tax, depreciation & amortisation (EBIDTA)

Rs.49.94 crores (12%), a growth of Rs.19.67 crores is 65% over the previous quarter

### PBT



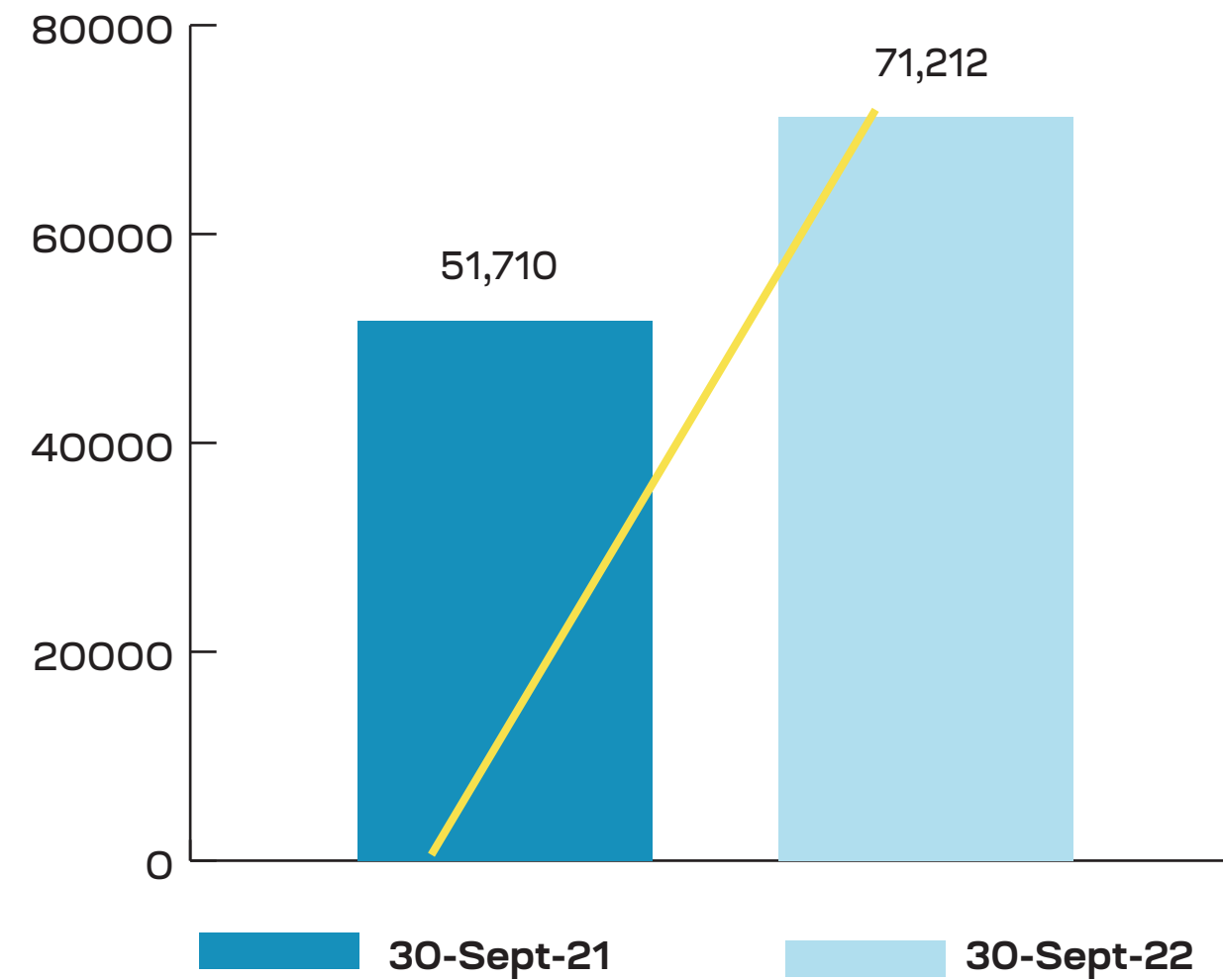
### Profit before tax (PBT)

Rs.37.20 crores (10%), a growth of Rs.17.37 crores is 88% over the previous quarter

# H1: Financial Year 2022 – 23



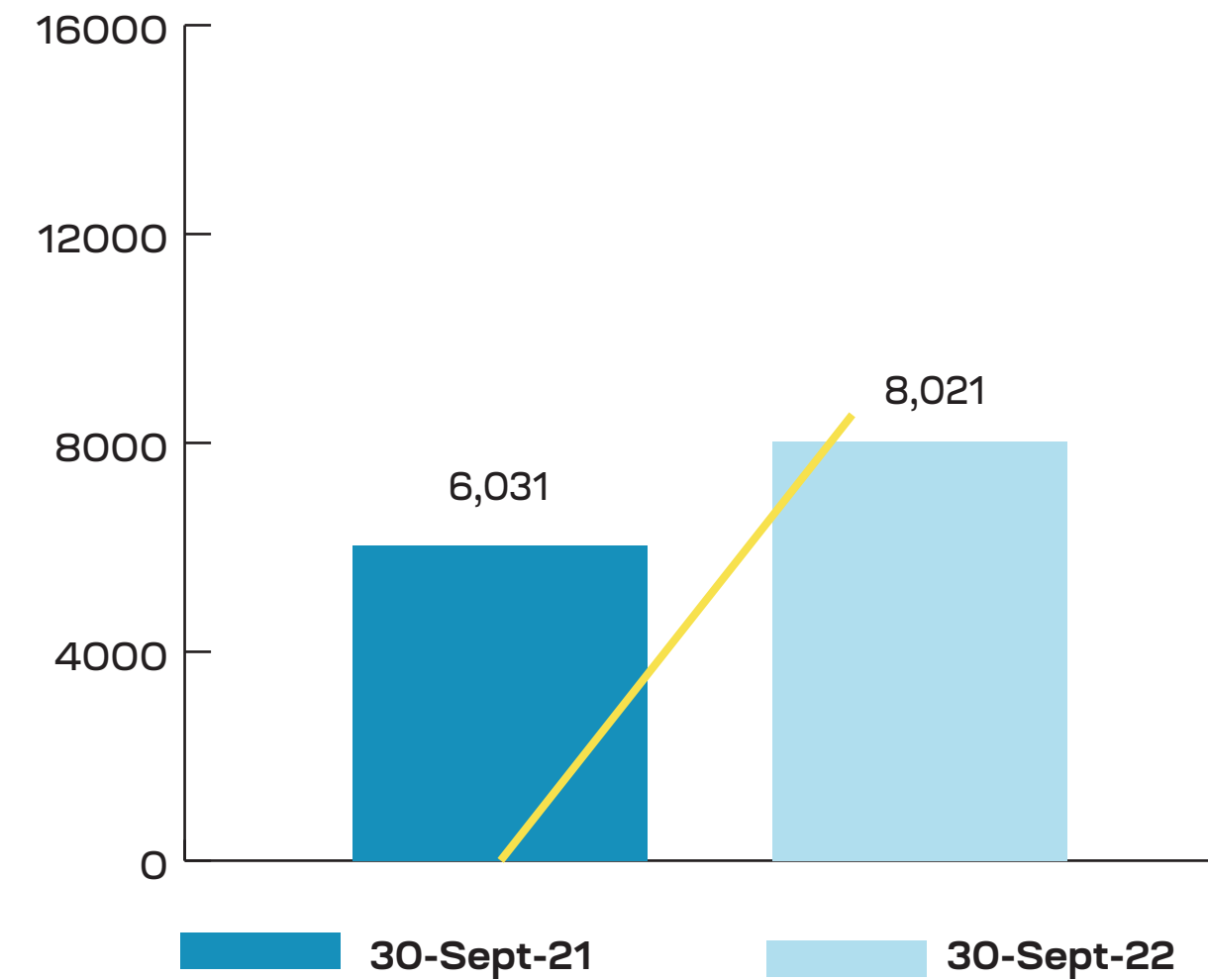
## REVENUE



### Revenue from operation

H1 revenue Rs.712.12 crores, a growth of Rs. 195 crores is 38% over the corresponding previous half year.

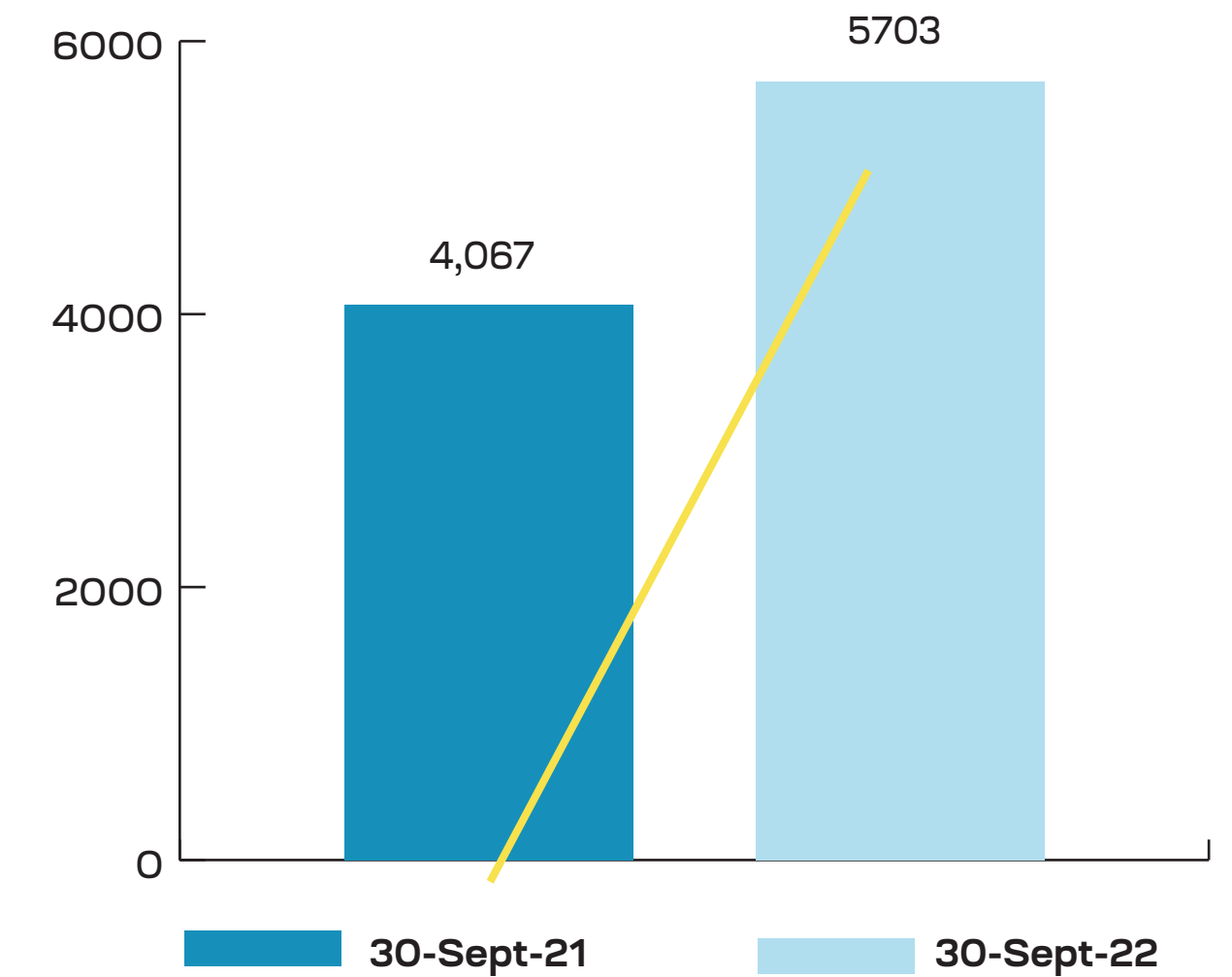
## EBIDTA



### Earnings before interest, tax, depreciation & amortisation (EBIDTA)

Rs.80.21 crores (11%), a growth of Rs.19.90 crores which is 33% over the corresponding previous half year.

## PBT



### Profit before tax (PBT)

Rs.57.03 crores (8%), a growth of Rs.16.36 crores which is 40% over the corresponding previous half year.



# Q2 & H1: Financial Year 2022 – 23



PARTICULARS	QUATER ENDED	QUATER ENDED	QUATER ENDED	HALF YEAR ENDED	HALF YEAR ENDED
	30-SEPT-22 in no.s	30-JUN-22 in no.s	30-SEPT-21 in no.s	30-SEPT-22 in no.s	30-SEPT-21 in no.s
<b>Railway Wagons</b>	862	526	568	1,388	1222
<b>Cms Crossing</b>	400	644	444	1,044	948
<b>Commercial Vehicle Bodies &amp; Components</b>	1490	2,059	1652	3,549	3384
<b>Containers</b>	424	357	0	781	0

## The Government has set a goal to invest \$ 750 billion for rail infrastructure

According to IMF projections, India has surpassed the United Kingdom as the world's fifth-largest economy, trailing only the United States, China, Japan, and Germany. And what is more, the Indian Railways, one of the largest transportation networks in the world, is fast becoming the largest potential market for introducing cutting-edge, modern technology and solutions. As a result, there is a need for a comprehensive infrastructure development strategy to increase industrial productivity and job prospects.

In lieu of this, the Indian government is implementing several projects in order to modernize its existing railway infrastructure and improve service quality. One of them is the PM Gati Shakti National Master Plan unveiled by the Prime Minister on October 13, 2021, which is a transformative approach for economic growth and sustainable development and is driven by seven engines – roads, railways, airports, ports, mass transport, waterways, and logistics infrastructure. The Government has set a goal to invest \$1.4 trillion in infrastructure by 2030, and a whopping \$750 billion earmarked for rail infrastructure.



# Thank You.

**For further details please contact:**

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